Quotation Data Questionnaire
AluPro – masts and towers

Purpose: Collect all key information needed to prepare an initial quotation within 24–48 h (accuracy ± 25 %) and propose the most cost-effective solution from the AluPro/Altruss portfolio. Fields marked *[!] are mandatory.
Attachment formats: PDF / DWG / DXF / JPG (max 10 MB each).

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1. Site & environmental conditions

Parameter	Description	Value
[!]GPS location / town	Exact coordinates or project address	
[!]Ground level elevation (m a.s.l.)	If unknown – specify mountainous / flat region	
[!]Wind zone acc. to EN 1991-1-4	Leave blank if unknown – we will determine	
Snow load zone (optional)	For sites with heavy snowfalls	

2. Design standards in force

Parameter	Description	Value
[!]Primary code	Eurocode (default) / ASCE-7 / BS / DIN / other – include edition year	
National annex / client specification		

3. Planned equipment (payload)

Provide for *each* device (antenna, radar, dish, camera):

- [!]Manufacturer / model / function

- [!]Equivalent frontal area (m²) *or* dimensions L×W×H (m)
- Mass (kg) – approximate is enough
- Mounting height above base (m)
- Is the element moving? If yes, speed / acceleration

Tip: Mass is rarely critical – the determining factor is wind-exposed area.

4. Access & safety

Tick ✓ or leave blank.

- External ladder ☐
- Ladder with fall-arrest lifeline ☐
- Spiral staircase ☐
- Stair cage / shaft ☐
- Service platform(s) – number of levels, diameter/size ____
- EN 795 anchor points ☐ qty ___
- Hoist / trolley beam ☐ SWL ___ kg

5. Foundation / support

A. Structure on ground

- **[!]Geotechnical report** – 6 m borehole; soil profile; groundwater level

B. Structure on roof / existing structure

- **[!]Plan of top floor** (PDF/DWG)
- **[!]Vertical section showing roof layers** (PDF/DWG)
- **Optional permissible deck load (kN/m²)**

C. Existing foundation

- Foundation design + rebar drawing
- Anchor bolt pattern / pitch
- Soil report used by original designer

6. Logistics & erection

Parameter	Description	Value
Crane / Hiab access	Closest set-up point, permissible axle load	
Transport restrictions	Gate width, turning radii	
Assembly window / deadline	Preferred week or “ASAP”	
Exclusion zones, H&S requirements		

7. Finishing & extras

Tick or add details.

- Hot-dip galvanizing ☐ / RAL coating ____ ☐ / ICAO obstruction painting ☐
- Lightning protection: bare rod ☐ / HVI conductor + insulated rod ☐ / other ___
- Integration with building earthing system ☐
- Cable management (trays, ladders) ☐

8. Documentation & certificates

Parameter	Description	Value
Documentation language	PL / EN / _____	
Required certificates	CE, EXC2/3, NDT, others	
Site acceptance protocol	Yes ☐ / No ☐	
Geodetic verticality report	Yes ☐ / No ☐	
Earthing report	Yes ☐ / No ☐	

9. Budget & commercial terms (optional)

- Planned net budget _____ EUR/PLN
- Incoterms: EXW ☐ / DAP ☐ / AluPro erection ☐ / Supply only ☐

- Expected payment terms: advance ☐ / down payment ☐ / trade credit ☐

10. Contact details

Parameter	Description	Value
[!]Company / VAT no.		
[!]Contact person	Name & surname	
[!]Phone		
[!]E-mail		

Cooperation stages

1. Preliminary quotation based on the above data (± 25 %).
2. Detailed design – paid service; precise calculations, 3D model, workshop drawings.
3. Final offer – fixed price attached to contract (with inflation clause if required).

Missing a parameter? – send the inquiry anyway; we will help clarify.

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